



Tender Ref No: JTC23T0092

29 September 2023

To: All Applicants

CORRIGENDUM NO. 1

JTC INNOVATION CHALLENGE 2023

Challenge Statement 1: Improving security surveillance, situational awareness and incident response in JTC's industrial estates

Please take note of the following clarifications to the above Innovation Challenge in response to queries raised by applicants, which shall form part of the original Innovation Challenge document issued.

S/N	Query	Response
General		
1	Although our team has a lot of experience, as an organization we started operations only a year ago. This means that we don't have as much experience as traditional engineering companies. Have you considered startups like ours for the innovation challenge in the past? Note: We are registered with GeBIZ.	We consider applicants based on merits of their proposals, relevant track records and experiences of the company and the proposed project team members. There have been incidences of successful applications being awarded to start-ups and SMEs in past Innovation Challenges.

S/N	Query	Response
2	<p>Background: Our team has already been developing significant IP towards a robot that can address one of your challenge statements. Our company is currently fundraising for the scoped project. A significant portion of the project scope was self-funded.</p> <p>We would like to clarify that for foreground IP that is developed during the project duration how are the following handled:</p> <p>a. Background IP that is enhanced during the project duration, does JTC have ownership over it, and if so, what is the IP ownership percentage?</p> <p>b. Post R&D, for IP co-developed with JTC, is there exclusivity for our company. i.e. can other companies work with JTC to use the IP?</p> <p>c. Post R&D, are there royalties, licensing fees that JTC expects for commercialization of the technology? Can our company further license the IP to its subsidiaries (i.e. our subsidiaries overseas for commercialization in new markets)?</p> <p>d. Our company also cross-utilizes significant portion of its IP across different types of projects. Will IP co-developed with JTC have any restrictions on this?</p> <p>e. In the event our company is acquired, or has change in its corporate structure (i.e. corporate inversion), can our company assign its rights to its successor or new owners?</p>	<p>For your queries, please refer to the specimen agreement in the attachments, labelled "03a_Specimen Agreement_InnoChallenge2023", the relevant Clauses are 11, 12, 13 and 15 of the specimen agreement.</p> <p>Background IP remains in the ownership of the respective owner. IP arising from the project is considered foreground IP and jointly owned (refer to Clause 10.2).</p> <p>a. Refer to Clause 11.2.3 b. Refer to Clause 11.4 to Clause 11.6 c. Refer to Clause 11.2 d. Refer to Clause 11.2 e. Refer to Clause 12.4</p>

S/N	Query	Response
3	We would like to check is the grant on a reimbursement basis or on a upfront payment basis?	<p>Innovation Challenge is a procurement of R&D services, not a grant.</p> <p>Payment is by milestone in fixed amounts. i.e. If the deliverables of a milestone are met satisfactorily, the stipulated amount as proposed in the Applicant's Proposal will be paid out.</p> <p>The payment amount should be based on the cost incurred (cost recovery for the project).</p> <p>In our evaluation, we assess the quoted costing for reasonableness. High costing will impact the Price scoring.</p>
4	Would like to clarify if the deadline for submission can be extended to 9 November 2023?	No. There is no intention to extend the submission deadline for the moment.
5	Does the applicant (company) need to be an existing service provider to JTC? Are MNCs eligible to apply for the grant?	<p>For clarity this is a procurement of R&D services, not grant.</p> <p>Applicants do not need to be an existing service provider of JTC.</p> <p>Applicants can participate as long as they are not being debarred from participating in public sector tenders.</p>